

## **Le Groupe La Poste successfully issues its inaugural Green Bond**

La Poste successfully launched its first Green Bond transaction, for a total of €500 million, with a maturity of 10 years, and carrying an annual fixed coupon of 1.45%.

The issuance today follows a European roadshow that took place from the 12<sup>th</sup> to the 20<sup>th</sup> of November with over sixty investors met. The transaction, which was oversubscribed more than 4 times, was successfully placed with 104 institutional investors, including Responsible Investors, both French and international, (46% France, 18% Germany/Austria/Switzerland, 10% Benelux, 9% UK, 11% Southern Europe, 5% Northern Europe,). It allows La Poste to broaden its investor base, thus confirming its footprint in credit markets. Le Groupe La Poste is the first postal service operator on a global scale to issue in the Green Bond market, positioning itself as a major actor of energy transition.

This transaction is at the heart of the societal commitment of Le Groupe La Poste, which focuses on social and regional cohesion, responsible and ethical digital services and environmental transitions. The fight against global warming and the contribution to the transition to a low carbon economy in accordance with the Paris Agreements constitutes a priority. The challenge is to make life simpler for everyone, everywhere and everyday, within a sustainable approach.

The proceeds of this issue will be used to finance or refinance assets and projects in three key areas: green vehicles, green buildings, and renewable energy, with stringent eligibility criteria, as defined in Le Groupe La Poste Framework. The allocation of proceeds will pursue a specific tracking process which will be verified on an annual basis by an external auditor.

An annual report will be available on the anniversary date of the issuance and will allow investors to audit the allocation of proceeds and evaluate the environmental impact of their investments.



LE GROUPE LA POSTE

Summary of terms and condition

Issuer	La Poste
Ratings	A (Positive) S&P / A+ (Stable) Fitch
Orderbook	EUR 2,144 million
Size	EUR 500 million
Trade date	23 November 2018
Settlement date	30 November 2018 (T+5)
Maturity	30 November 2028
Price / yield	99.824% / 1.469%
Coupon	1.45%
Spread	m/s 10 years + 57bps
Denominations	EUR 100k + 100k

The bonds will be listed on Euronext Paris.

Crédit Agricole CIB and Natixis acted as Green Bond structuring advisors and Crédit Agricole CIB, Deutsche Bank, ING, Natixis and Société Générale CIB acted as Joint Bookrunners.

All documentation regarding this Green Bond is available on Le Groupe La Poste website: [www.groupelaposte.com/en/financial-debt](http://www.groupelaposte.com/en/financial-debt)

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About Le Groupe La Poste :

A wholly state-owned public limited company, Le Groupe La Poste is structured around five core business units: Services-Mail-Parcels, La Banque Postale, Network La Poste, GeoPost, and Digital Services. The Group operates out of 44 countries in four continents. La Poste's 17,000 postal retail outlets make it France's leading local business network, serving 1.6 million customers every day. Every year, La Poste delivers 22.726 billion items worldwide (letters, printed advertising media and parcels), 6 days a week. In 2017, the Group generated €24.110 billion in revenues (24.4% from outside France) and had a headcount of more than 253,000. In its strategic plan – "La Poste 2020: conquering the future" strategic plan, La Poste has set itself the objective of stepping up its transformation with the active expansion into new regions. With its goal of becoming the leading company in local personal services, for everyone, everywhere, every day, La Poste is committed to making life simpler for all.



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